ACCESS: OPPORTUNITY

A Procurement Forum and Workshop March 11th

A Event to Introduce Small Businesses to Procurement Procedures of Large Companies

FORUM PARTICIPANTS INCLUDE JPL/CALTECH, ART CENTER, CITY OF PASADENA AND MORE

PRESENTED BY THE PASADENA CHAMBER OF COMMERCE & THE PASADENA CITY COLLEGE Small business development center

- How do small businesses become vendors for large companies?
- What products or services do large businesses procure from small local companies?
- Are there special procedures required to do business with large companies?

Representatives of large Chamber member companies will be among the presenters explaining procedures and procurement processes during a moderated forum.

Large companies will have procurement representatives at tables to give small businesses the opportunity to discuss procedures and requirements one-on-one.

Businesses will have the opportunity to ask questions about products and services large companies seek from local small businesses.

- How does a small company qualify to provide products or services to large companies?
- How can I be approved to do business with governments and government agencies?
- What do I need to know to do business with large companies in the Pasadena area?

Representatives of government entities will be on hand to discuss procedures and requirements to do business.

The Pasadena City College Small Business Development Center will have a table to provide information on their support services for business.

Attendees will have a chance to network among themselves after the presentations.

Chamber member businesses have received work as a direct result of attendance at previous forums.

LOCATION: Pasadena City College Creveling Lounge

1570 EAST COLORADO Boulevard, pasadena

WEDNESDAY, March II, 2015

3:30PM TO 5:00PM

Parking is available in the student parking lot for \$2.

Presented by the Pasadena Chamber of Commerce and the Pasadena City College Small Business Development Center

FREE for Pasadena Chamber members, \$10 for all others

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